tenable™

Lattice

Lattice Engines is recognized for its expertise in delivering comprehensive customer views and insights that help B2B marketers target their top prospects. But Lattice recognized it needed a comprehensive view of its own cloud environment, along with insight analysis and automated compliance reporting, to strengthen the efforts of its security team and satisfy the needs of internal and external stakeholders. Tenable delivered the visibility, context and compliance capabilities Lattice needed -- and reduced its network vulnerabilities to zero.

Key Business Needs

Lattice Engines sought a comprehensive vulnerability management solution to help its two-person IT security team reduce exposure of its cloud-based network. As a SaaS company, Lattice needed continuous visibility of all network activity, including assets, vulnerabilities and cyber threats, as well as incident analysis to help the team quickly identify and mediate the most critical issues. Equally important, Lattice required enhanced compliance reporting capabilities to help its security team demonstrate ongoing compliance and security status to customers, auditors, state regulators and business executives.

Tenable Products Selected

After carefully considering several companies and their products, Lattice ultimately selected Tenable and its SecurityCenter Continuous View® platform, integrated with the Nessus® Network Monitor (formerly Passive Vulnerability Scanner or (PVS), Log Correlation Engine® and Nessus®, the world's most widely-deployed vulnerability and compliance scanner. The team chose Tenable because its market-leading products delivered more and better capabilities than competing products, including enhanced stability, scannability, third-party integrations, deployability and ease of use.

Resulting Benefits

Tenable's unique sensors and advanced analytics enable the security team to identify and assess threats across its entire cloud environment to quickly remediate critical issues, virtually eliminating exploitable vulnerabilities in Lattice's publicly exposed systems. Assurance Report Cards® from Tenable help the security team understand how its security policies map to corporate business objectives, enabling them to effectively report results to executives and the Board. In addition, with the automated security program and compliance capabilities Tenable provides, the team can regularly demonstrate security status to internal and external stakeholders -- and ensure customer confidence in Lattice's cloud-based SaaS offering.

2006 FOUNDED	**4** OFFICES	**65,000** USERS	**0** NETWORK VULNERABILITIES WITH TENABLE

For More Information: Please visit tenable.com
Contact Us: Please email us at sales@tenable.com or visit tenable.com/contact